**One Day Course on Mentor/Technopreneur Training** 



# Introduction

Every startup needs an experienced hand and the right people to help them on the right path to growth. This aim of the course is to develop a pool of mentors and technopreneurs who are able to fulfil this function. This course is a workshop designed as a crash course for those who are interested to mentor or be involved in startups to be knowledgeable about startups. They will be introduced to the Singapore startup ecosystem, the concept and execution of an Acceleration program (introduction to the startup life cycle), the development of a Business Model, the roles and responsibilities of a Mentor, early-stage Investment, and understanding the importance and mechanics of Pitching.

# **Objectives:**

 $\sqrt{T}$ o help would-be mentors capable of guiding startups onto the right path to growth.

 $\sqrt{T}$ o establish a creditable team of deep-tech venture mentors in support of the ecosystem growth.

# **Target Audience:**

 $\sqrt{M}$ entors/Experienced engineers with an interest for investing  $\sqrt{M}$ entors with the relevant knowledge and resources looking to coach and nurture startups

 $\sqrt{\text{Experienced engineers who want to be involved in technology}}$  startups as technopreneurs

## **Course Outline:**

- 1. Lessons from the Singapore Startup Ecosystem
- 2. Introduction to Concept and Execution of Startup Acceleration Programs (an introduction to the startup life cycle)
- 3. Development of a Business Model an introduction to the Business Model Canvas
- 4. Roles and Responsibilities of Mentor
- 5. Early-stage Investment methodology
- 6. The importance and mechanics of Pitching

# **Details**

Date : 22 FEB, 2021

Time : 9am -5.30pm

Venue : IES Academy@Jurong East

Devan Nair Institute for Employment and Employability Singapore 609607

PDU :

Fee (include GST): IESmember: \$\$500 Non-member: \$\$600

\*Certificate of Attendance will be issued to participants with 100% attendance.

## IES Academy@Jurong East

80 Jurong East Street 21, #04-10 Devan Nair Institute for Employment and Employability Singapore 609607

Contact Person: Cai Hong Jie (Ms) Main Line: 6463 9211 E-mail: hongjie.cai@iesnet.org.sg

# **Speaker Profile:**



# Mr. Foo Kim Peng

Mr. Foo is the Chairman of the IES Technopreneurship Development Committee (TDC) and a Director of IES-INCA Pte Ltd (an IES incubator accelerator). He is an Associate Partner with Wesley Clover International (venture building fund) and was the Executive Director (and currently shareholder) of iSpace Innovations Asia Pacific Pte Ltd (an early-stage investment company). He was an Adjunct Associate Professor (Entrepreneurship) with SUTD in 2018-2019. He is a mentor with NUS Enterprise since 2016. He was previously CEO of TransitLink Pte Ltd and GM of Stelcomms Pte Ltd. He is both an engineer (Bachelor of Mechanical Engineering - NUS) and a Harvard Business School (PMD) graduate.

# **REGISTRATION FORM** One Day Course on Mentor Training

Date: 22 Feb 2021 Time: 9.00am – 5.30pm Venue: IES Academy@Jurong East 80 Jurong East Street 21, #04-10 Devan Nair Institute for Employment and Employability Singapore 609607 Fees (Include GST): IES member: \$600.00

Please register online/fax the completed form by 10 Feb before 3pm to:

Contact Person: Cai Hong Jie (Ms) **IES Academy@Jurong East** 80 Jurong East Street 21, #04-10 Devan Nair Institute for Employment and Employability Singapore 609607 Tel: 6460 4247 Fax: 6563 6030

## **Participant Details**

*Name :		*NRIC :		
(Please written in BLOC				
*Company :		*Designation :		
*Address 1 :				
*Postal Code :		*Sex: :	Male / Female	
*Contact No. :		*Fax:		
*Your Email: (For sending of confirmation)	tion email, preferable p	ersonal unless company sponsore	xd)	_
Please indicate :	$\Box$ IES members	IES M'ship No.:	P.E. No.:	(if applicable)
	□ Non-members	Affiliated member:		
Sponsored b	by company (Please indica	te the Contact person detail)		
Contact Person Det	tails (if different fr	om participant)		
#Name :		#Designation :		
#Contact No.:		#Fax :		
#Email :				
Payment Details		A mount ( <sup>©</sup> ):		
Bank / Cheque No : ~ All Fees are inclusive of	of 7 % GST.	Amount (\$):		
~ Cheque should be mad	e payable to: "Engineer			
		ations of IES Academy's Events		
I agree to abide by the Te	erms and Conditions for	Registration of IES Academy's	Events.	
Name :		Signature :		
*Mandatory entry		-		

#Compulsory Entry for participant who choose to be INVOICE to your company.

## **TERMS & CONDITIONS COURSE REGISTRATION**

### **Registration**

Any registration, whether on-line or fax will be on a first-come-first-served basis and will only be confirmed upon receipt of full payment by Engineers Singapore Pte Ltd unless otherwise invoice to company. All registrations must be submitted with duly completed registration form.

### **Closing Date & Payment**

The closing date of the event will be 1 week prior to event commencement date or earlier. Cheques should be crossed 'A/C payee only' and made payable to 'Engineers Singapore Pte Ltd', with the Title of The Event indicated clearly written on the back of the cheques, and submitted with the duly completed registration forms to:

Attn: Cai Hong Jie **IES Academy@Jurong East** Devan Nair Institute for Employment and Employability, 80 Jurong East Street 21, #04-10 Singapore 609607

## **Confirmation of Registration**

Confirmation of registration will be given at least 1 week before the commencement date via email. If you do not receive the said confirmation email, you are required to contact *IESA at 6463 9211 during office hours*.

IESA reserves the right to allow only confirmed registrants to attend the Event.

### Withdrawals/Refunds of Fees

Written notice at least 1 week in advance before the commencement of the event

Full course fee shall be refunded subjected to 4.5% transaction charge.

• NO refund otherwise.

No show of participant would not be accepted as a valid reason for withdrawal/refund.

One-time replacement is allowed only if written notice is received by us at least 1 week before the commencement of the event. However, when an IES member is replaced by a non-member, the participant has to pay the difference in the relevant fees.

#### **Cancellation/Postponement**

Changes in Venue, Dates, Time and Speakers for the Events can occur due to unforeseen circumstances. IES reserves the full rights to cancel or postpone the Event under such circumstances without prior reasons. Every effort, however, will be made to inform the participants or contact person of any cancellation or postponement.

Fees will be refunded in FULL if any Event is cancelled by IESA.

## PERSONAL DATA PROTECTION ACT

I consent to the processing by Institution of Engineers, Singapore of personal data, including sensitive personal data as defined in the Data Protection Act 2014, about me for the proper purposes of Institution of Engineers, Singapore (IES). I undertake to observe the provisions of the Data Protection Act 2014 in relation to any personal data I may myself hold and process as a Members of Institution of Engineers, Singapore, and I agree to indemnify Institution of Engineers, Singapore from liability for any claims or damages that may arise from the processing of this data. For more information kindly refer to here.

## **Enquiries**

For further enquiries, please contact IESA general office at Tel: 6463 9211